



345

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FAST CRUISING

EASY SAILING



INDIVIDUAL CUSTOMIZATION

INNOVATIVE DESIGN





FAST CRUISING . EASY SAILING . INNOVATIVE DESIGN . INDIVIDU



# AL CUSTOMIZATION



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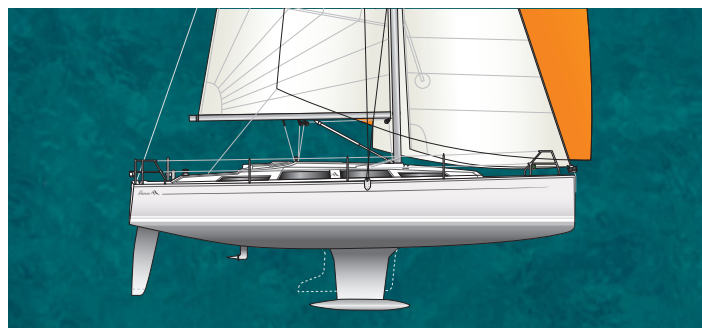
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FAST CRUISING



## FIRST-CLASS CRUISERS

We always aim to ensure that each of our creations is the fastest cruising yacht in her class. The internationally renowned designers at Judel/Vroljik & co have achieved this again with the HANSE 345. Perfectly balanced, she has a high degree of stability and can be sailed safely in all weathers. And, yes, she's really quick too!

## CRUCERO DE PRIMERA CLASE

Nuestra exigencia es crear siempre el mejor yate de travesía de su clase. Esto lo han conseguido los diseñadores de renombre internacional de Judel/Vroljik & co. El HANSE 345 está perfectamente equilibrado, tiene una gran estabilidad y se puede tripular con seguridad bajo cualquier condición meteorológica. ¡Y naturalmente navega con rapidez!

## UN CROISEUR DE PREMIER ORDRE

Chez HANSE, notre mission est de construire le voilier de croisière le plus rapide de sa catégorie. Le cabinet d'architecture navale international Judel / Vroljik & co a conçu exactement cela. Le 345 HANSE est parfaitement équilibré et raide à la toile. Il navigue en toute sécurité par tous les temps, et il est tellement rapide !

## ERSTE KLASSE CRUISER

Es ist unser Anspruch, stets die beste Fahrt-yacht ihrer Klasse zu schaffen. Das haben die international renommierten Konstrukteure von Judel/Vroljik & co erreicht. Die HANSE 345 ist perfekt balanciert, sie hat eine große Stabilität und lässt sich bei jedem Wetter sicher dirigieren. Und natürlich segelt sie schnell!

## BARCHE DA CROCIERA DI PRIMA CLASSE

Noi di HANSE ci proponiamo sempre di costruire le migliori barche da crociera della loro classe. E i progettisti dello studio Judel/Vroljik & co, il nome più importante sulla scena mondiale dello yacht design hanno soddisfatto questo nostro desiderio. L'HANSE 345 è perfettamente bilanciato, presenta un'elevata stabilità e può essere condotto in tutta sicurezza con qualsiasi condizione meteo. Ed è anche veloce!

HANSE  
345

# FAST CRUISING







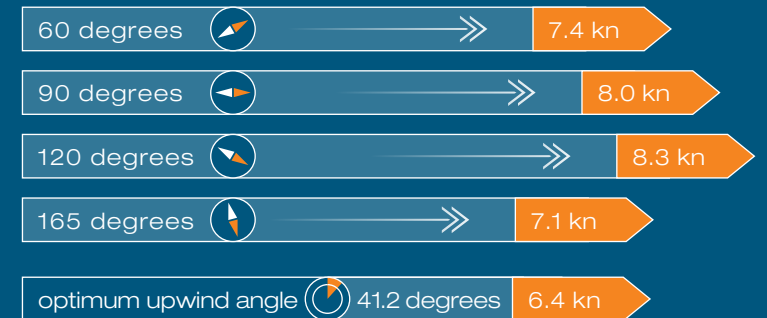
## SPECIFICATIONS HANSE 345

short list

LOA	10.40 m   34'1"
Beam	3.50 m   11'5"
Draft	1.87 m   6'1" standard
Displacement	6.2 t   13,640 lb standard
Total sail area	55.00 m <sup>2</sup>   592 sq ft

## VPP SAIL PERFORMANCE

at 16 kn true wind – jib and asym. Spinnaker





EASY SAILING



## SINGLE-HANDED, IF YOU WISH

Stress-free handling comes as standard with HANSE. You can sail the HANSE 345 short handed if you wish, as the helmsman can operate the sheets, halyards and reefing lines from astern. The spacious cockpit is free of ropes, giving your fellow passengers room to relax.

## SI LO DESEA, CON UNA MANO

El manejo sin estrés es la norma en un HANSE. Si quiere, puede navegar usted solo con el HANSE 345, gracias al piloto y el control desde popa de escotas, drizas y rizos. La amplia cabina está libre de cabos, eso ofrece espacio para que se relajen los acompañantes.

## D'UNE SEULE MAIN SI VOUS LE SOUHAITEZ

La facilité d'utilisation est livrée en standard chez HANSE. Avec le HANSE 345 vous pouvez naviguer en solitaire si vous le souhaitez, car le barreur peut régler toutes les écoutes, les drisses et les ris depuis les postes de barre. Le large cockpit dégagé donne à votre équipage un espace pour se détendre.

## WENN SIE WOLLEN, EINHAND

Stressfreies Handling ist auf einer HANSE Standard. Wenn Sie wollen, segeln Sie die HANSE 345 ganz allein, denn Schoten, Fallen und Reffleinen bedient der Steuermann von achtern. Das geräumige Cockpit ist frei von Leinen, das schafft Platz für die Mitsegler zum Entspannen.

## MANOVRARE DA SOLI... SI PUÒ!

Una navigazione tranquilla e rilassata è uno dei capisaldi di HANSE. L'HANSE 345 può essere condotto da una sola persona, infatti il timoniere può tranquillamente gestire scotte, drizze e borose dal timone. L'ampio pozzetto è libero da cime e offre lo spazio ideale in cui tutto l'equipaggio può rilassarsi.

HANSE

# 345

## PERFECTLY EQUIPPED

1. Dual controls - as standard, naturally
2. Sail single-handedly if you like
3. HANSE innovation: Integrated self-tacking jib
4. All lines are concealed as they run towards the back

## PERFECTAMENTE EQUIPADO

1. Control doble, naturalmente estándar
2. Si lo desea puede navegar con una mano
3. Innovación HANSE: Foque autovirante integrado
4. Todos los cabos están cubiertos y guiados a popa

## PARFAITEMENT ÉQUIPÉ :

1. Double barres à roue - en standard, bien sûr !
2. Naviguer d'une seule main - si vous le souhaitez
3. Innovation HANSE : foc auto-vireur intégré
4. Toutes les écoutes et drisses ramenées au poste de barre

## PERFEKT GERÜSTET

1. Doppelsteuerung, natürlich Standard
2. Wenn Sie wollen, segeln Sie einhand
3. HANSE Innovation: Integrierte Selbstwendefock
4. Alle Leinen sind verdeckt nach achtern geführt

## DOTAZIONI INTELLIGENTI

1. Doppio timone, naturalmente standard
2. La barca può essere condotta da una sola persona
3. Innovazione HANSE: fiocco autovirante integrato
4. Tutte le cime sono nascoste e rinviate a poppa





2 Single hand sailing: Handling the HANSE 345 from the helmsman's position.



3 The self-tacking jib and the integrated track is a HANSE invention.



3 One step coach roof design leads aft with all ropes covered.



1 Anchoring maneuvers made easy: simply touch the button on the remote control.



2 Climbing aids: solid folding mast steps make it easy to handle the mainsail.



3 The beamy stern design enables a wide and roomy cockpit.



#### SIMPLY INDISPENSABLE

1. Anchoring at the touch of a button
2. Folding mast steps
3. A spacious, comfy cockpit
4. A large bathing platform

#### REALMENTE IMPRESCINDIBILE

1. Fondeo pulsando un botón
2. Escalones de mástil plegables
3. Una cómoda y amplia cabina
4. La gran plataforma de baño

#### TOUT SIMPLEMENT INDISPENSABLE :

1. Mouillez d'une simple pression sur le bouton
2. Marches de mât rabattables
3. Cockpit confortable et spacieux
4. Une grande plate-forme de bain

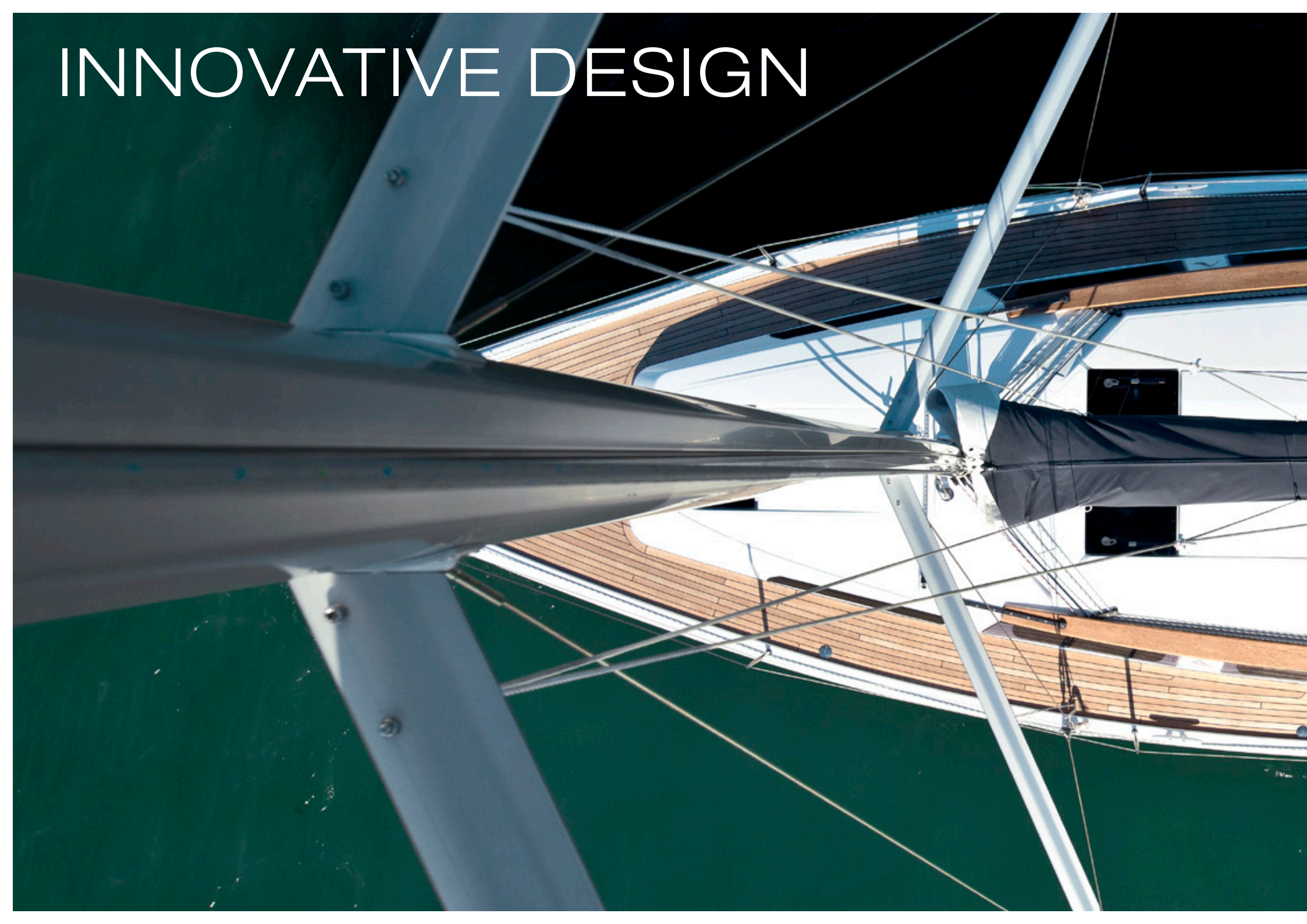
#### EIGENTLICH UNVERZICHTBAR

1. Ankern per Knopfdruck
2. Klappbare Maststufen
3. Breites, bequemes Cockpit
4. Große Badeplattform

#### DETTAGLI DAVVERO IRRI-NUNCIABILI

1. Ancorare semplicemente premendo un pulsante
2. Gradini albero pieghevoli
3. Pozzetto comodo e spazioso
4. Ampia piattaforma da bagno

INNOVATIVE DESIGN







## TO IMPROVE IS TO UNDERSTAND

HANSE sets trends as we are always working to improve our yachts. At the same time, our focus remains on user-friendliness and functionality as we adhere strictly to the 'form follows function' principle.

## MEJORAR SIGNIFICA ENTENDER

HANSE crea tendencias, porque siempre seguimos mejorando nuestros yates. Naturalmente la utilidad y la funcionalidad son primordiales y seguimos sin concesiones el principio de „Form Follows Function“.

## AMÉLIORER SIGNIFIE COMPRENDRE

Depuis toujours HANSE crée des tendances et nous travaillons toujours à améliorer nos bateaux. Bien sur, nous nous concentrons sur l'ergonomie et la fonctionnalité, tout en se conformant strictement au principe « form follows function » (la forme s'adapte à la fonction).

## VERBESSERN HEISST VERSTEHEN

HANSE setzt Trends und wir verbessern unsere Yachten immer weiter. Der Nutzen und die Funktionalität stehen dabei natürlich im Vordergrund und dem „Form Follows Function“-Prinzip folgen wir kompromisslos.

## MIGLIORAMENTO SIGNIFICA COMPRESIONE

HANSE delinea le tendenze perché migliora costantemente le proprie imbarcazioni. La praticità d'uso e la funzionalità sono sempre naturalmente in primo piano e il principio „Form Follows Function“ viene rispettato senza compromessi.



1 Study your sea maps on a real navigation table.



2 Comfortable and well designed: New companionway with a 7° flatter stair angle.



3 The large L-shaped sofa converts easily into a double berth.

### PERFECT TO THE SMALLEST DETAIL

1. A real navigation area
2. Flat companionway
3. Two extra berths
4. Intelligent light management

### PERFECTO HASTA EL ÚLTIMO DETALLE

1. Espacio en el área de navegación
2. Entrada baja
3. Dos literas extra
4. Control de la luz inteligente

### PARFAIT JUSQUE DANS LE MOINDRE DETAIL

1. Un cockpit spacieux
2. Passes-avant dégagés
3. Deux couchages supplémentaires
4. Gestion intelligente de la lumière

### PERFEKT BIS INS DETAIL

1. Platz in der Navigation
2. Flacher Niedergang
3. Zwei extra Kojen
4. Intelligentes Lichtmanagement

### PERFEZIONE NEI DETTAGLI

1. Spazio durante la navigazione
2. Scala di accesso sottocoperta larga e comoda
3. Due cuccette aggiuntive
4. Gestione intelligente dell'illuminazione



4 SLS - Intelligent Smart Lighting System. Touch screen controller & dimmer.

## ALL ABOUT THE COCKPIT

1. Relax and enjoy
2. Steps down to the sea
3. Space for mobile phones and more
4. Everything covered

## ENTORNO A LA CABINA

1. Disfrutar relajadamente
2. Una escalera al mar
3. Espacio para móviles y muchas cosas más
4. Todo a la vista

## TOUT AUTOUR DU COCKPIT

1. Profiter en toute détente
2. Un escalier vers la mer
3. Espace de rangement pour téléphones portables et autres objets
4. Tout dans le champ de vision

## RUND UM DAS COCKPIT

1. Entspannt genießen
2. Eine Treppe zum Meer
3. Platz für Handys und mehr
4. Alles im Blick

## TUTTO RUOTA INTORNO AL POZZETTO

1. Completo relax
2. Scaletta per scendere in mare
3. Spazio per riporre cellulari e altro
4. Tutto sotto controllo





2 The twin wheels offer a nice entrance with one step down to the sea terrace.



3 Space to put life's little necessities in the watertight and secure storage boxes next to the companionway.



4 Helmsman's activity area for sail adjustment with autopilot and multifunctional display.

# INDIVIDUAL CUSTOMIZATION





### HANSE INTERIOR STUDIO

You can design a HANSE 345 according to your needs and preferences. Choose from the almost infinite combinations of hull colours, interior layouts, woods and fabrics. Once you have chosen, we make your dream yacht a reality.

### HANSE ESTUDIO INTERIOR

Usted puede configurar un HANSE 345 según sus necesidades y preferencias. Elija entre una combinación casi infinita de colores de casco, diseños de interior, maderas o tejidos. Cuando se haya decidido, nosotros le construiremos el yate de sus sueños.

### LA LIBERTE DE CHOIX

Le HANSE 345 peut être aménagé selon vos envies et vos besoins. Choisissez parmi une combinaison infinie de couleurs de coque, de décorations intérieures, de bois ou de tissus. Faites votre choix et nous construirons le voilier de vos rêves.

### HANSE INTERIEUR STUDIO

Eine HANSE 345 können Sie nach Ihren Bedürfnissen und Vorlieben gestalten. Wählen Sie aus einer nahezu unendlichen Kombination von Rumpffarben, Interieur-Layouts, Hölzern oder Stoffen. Wenn Sie entschieden haben, dann bauen wir Ihre Traumyacht.

### HANSE INTERIOR STUDIO

Un HANSE 345 può essere equipaggiato secondo le vostre esigenze e i vostri desideri. Scegliete fra le combinazioni pressoché infinite di colori dello scafo, configurazioni interne, legni o tessuti. Quando avrete scelto, costruiremo per voi la barca dei vostri sogni.

## COLOURS, WOODS, FABRICS

Hull and waterline colours, gelcoat or painted. Fabric covers for the interior and sprayhood. Range of woods for furniture and flooring.

- Standard fittings

- Optional fittings

## COLORES, MADERAS, TEJIDOS

Pinturas para casco o para línea de flotación, gelcoat o barnizado. Revestimientos de tejido para interior y Sprayhood. Selección de maderas para muebles y suelo.

- Equipamiento estándar

- Equipamiento especial

## COULEURS, BOIS, TISSUS

Teinte de gel coat ou peinture de coque. Couleur de la sellerie intérieure ou de la capote. Type de bois pour les aménagements intérieurs et les planchers.

- Équipement de série

- Équipement en option

## FARBEN, HÖLZER, STOFFE

Rumpf- oder Wasserpasffarben, Gelcoat oder lackiert. Stoffbezüge für Interieur und Sprayhood. Holz Auswahl für Möbel und Boden.

- Standardausstattung

- Sonderausstattung

## COLORI, LEGNI, TESSUTI

Colori scafo o linea di galleggiamento, gelcoat o vernice. Rivestimenti in tessuto per interni e sprayhood. Diversi tipi di legno per mobili e pavimenti.

- Dotazione standard

- Dotazione speciale

### ▼ GELCOAT HULL

Signal White . RAL 9003

Light Grey . RAL 7047

Cottage Blue . RAL 5014

Light Ivory . RAL 1015

Verona Green . RAL 6034

### ▼ GELCOAT WATERLINE

Dark Grey . RAL 7043

Dark Blue . RAL 5011

Cottage Blue . RAL 5014

Light Grey . RAL 7047

Light Ivory . RAL 1015

### ▼ PAINTED WATERLINE

Aristo Blue

Sunfast Red

Sable Brown

### ▼ MAINDROP/BIMINI/SPRAYHOOD/CANOPY

Light Grey

Dark Grey

Dark Blue


Cream


### ▼ COCKPIT UPHOLSTERY

Dark Grey




▼ FURNITURE WOOD


Mahogany Style . Satin Varnish 


American Cherry . Satin Varnish 

Italian Oak Style . Satin Varnish 


▼ FLOORING

Limber Maple 

Classic Stripes 

Noce nero 

▼ WORKTOP GALLEY

Black Quartz 

Seashell White 


▼ UPHOLSTERY . Monte Carlo

Cream 


Yellow 

Red 

Sand 

Chocolate 

Blue 

Dark Grey 

▼ UPHOLSTERY . Valencia


Cream 


Yellow 


Red 

Beige 

Brown 


Dark Blue 

Light Green 


Light Grey 


▼ UPHOLSTERY . Florence


Nature 

Chocolate 

Green 

Beige Melange 

Brown Melange 

Anthracite 

▼ UPHOLSTERY . Portofino Leather

Cream 

Gold 

Red 


Clay 

Mud 

Blue 

Auburn 

Jade 

Chocolate 

## INDIVIDUAL CABIN CONCEPT

HANSE is the creator of the Individual Cabin Concept. We use this system to build you a customised yacht that is comparable to a custom yacht, but at a series production price.

## DISEÑO VARIABLE DEL INTERIOR

HANSE ha inventado el Individual Cabin Concept. Nosotros construimos con este sistema yates individuales para nuestros clientes, comparables con los caros diseños exclusivos, pero a precio de serie.

## AMÉNAGEMENT INTÉRIEUR MODULABLE

HANSE a inventé le concept de l'aménagement intérieur personnalisée. Grâce a ce système, nous construisons des voiliers répondant aux besoins de chacun de nos clients : Le designs sur mesure, au prix d'un bateau de série.

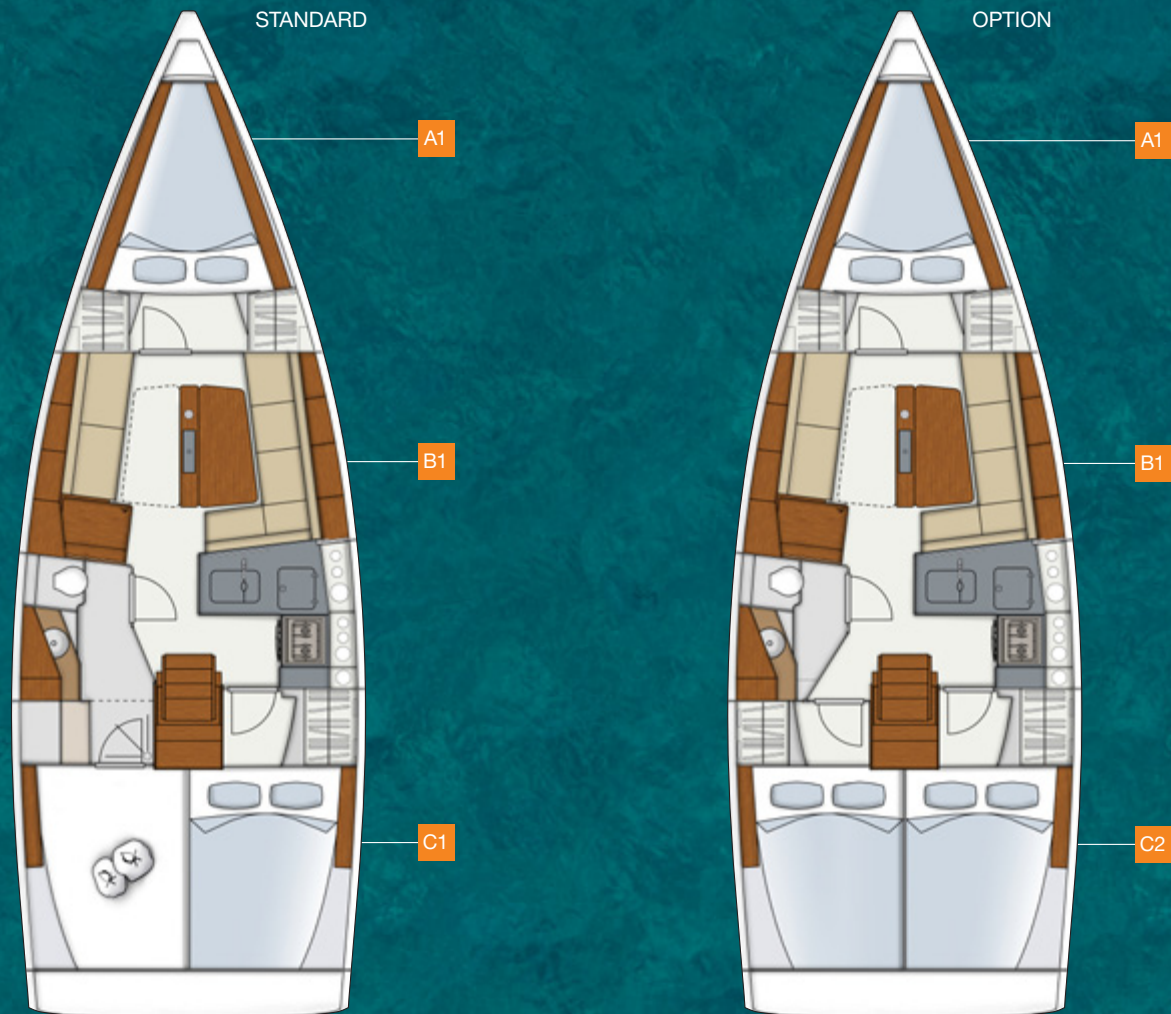
## VARIABLES INTERIEUR LAYOUT

Das Individual Cabin Concept hat HANSE erfunden. Wir bauen mit diesem System für unsere Kunden individuelle Yachten, vergleichbar mit teuren One-Off-Designs, zum Serienpreis.

## INTERNI PERSONALIZZABILI

L'Individual Cabin Concept è un'invenzione di HANSE. Adottiamo questo sistema per costruire barche personalizzate per i nostri clienti, paragonabili ai costosi One Off Design, ma a un prezzo di serie.

# INDIVIDUAL CABIN CONCEPT



- 1 OWNER CABIN
- 1 AFT CABIN
- 1 HAED WITH SEPARATE SHOWER

- 1 OWNER CABIN
- 2 AFT CABINS
- 1 HEAD/SHOWER

# SPECIFICATIONS HANSE 345



10.40 m | 34'1"



3.50 m | 11'5"

LOA	10.40 m   34'1"
Hull length	9.99 m   32'8"
LWL	9.55 m   31'3"
Beam	3.50 m   11'5"
Draft	1.87 m   6'1" (standard) 1.55 m   5'1" (option)

Displacement	6.20 t   13,640 lb
Ballast	2,030 kg   4,470 lb (standard) 2,200 kg   4,840 lb (option)

Engine	13.3 kW / 18 HP (standard)
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Fresh water	230 l
Fuel tank	160 l

Mast length above WL	15.75 m   51'7"
Total sail area	55.00 m <sup>2</sup>   592 sq ft
Main sail	32.50 m <sup>2</sup>   350 sq ft
Self-tacking jib	22.50 m <sup>2</sup>   242 sq ft
Genoa 105%	27.00 m <sup>2</sup>   291 sq ft
Gennaker	85.00 m <sup>2</sup>   914 sq ft
Rig	I: 13.40 m   44'0" J: 3.88 m   12'7" P: 12.70 m   41'7" E: 4.35 m   14'3"

CE Certificate	A (ocean)
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Design	Judel/Vroljik & co
Interior	HanseYachts Design

All measurements are approximate. Specification and material can be changed without notice. Errors excepted.



INTERIOR DESIGN



## THE FEEL-GOOD FACTOR

The interior is a balanced composition of many components. The room proportions and lighting play an important role, alongside colours, furniture design, fabrics and many special details. When you feel at home on board, we've got everything right!

## EL FACTOR DEL BIENESTAR

El interior es una equilibrada composición de muchos componentes. Es importante la proporción de los espacios y su iluminación. A ello hay que agregar colores, diseño de muebles, materiales y cantidad de pequeños detalles. Y si allí dentro se siente usted a gusto, es que lo hemos hecho todo bien.

## LE FACTEUR BIEN-ÊTRE

L'équilibre intérieur est une combinaison de nombreux éléments : Les volumes et l'éclairage en sont la condition essentielle. Auxquels viennent s'ajouter les couleurs, le design des aménagements, les matériaux et beaucoup de petits détails. Et si vous vous sentez à votre aise, cela prouve que nous avons réussi.

## DER WOHLFÜHLFAKTOR

Das Interieur ist eine ausgewogene Komposition aus vielen Bauteilen. Wichtig sind die Proportionen der Räume und deren Beleuchtung. Dazu kommen Farben, Möbeldesign, Materialien und jede Menge kleiner Details. Und wenn Sie sich darin wohlfühlen, haben wir alles richtig gemacht.

## IL FATTORE BENESSERE

Gli interni sono un insieme equilibrato di diversi componenti. Le proporzioni degli spazi e la loro illuminazione sono fattori fondamentali. Inoltre, entrano in gioco colori, design dei mobili, materiali e molti altri piccoli dettagli. E se vi sentite a vostro agio sulla vostra barca, significa che abbiamo fatto bene il nostro lavoro.

## A SURPRISING AMOUNT OF SPACE

1. Perfectly designed living space
2. Truly space for two in the aft cabins
3. No compromises: The pantry
4. Lighting creates a warm ambience

## SORPRENDEMENTE MUCHO ESPACIO

1. Espacio habitable perfectamente diseñado
2. Dos auténticos camarotes de popa
3. Muchas opciones de estiba en cocina
4. La luz crea ambiente

## DES VOLUMES SURPRENANTS :

1. Espace de vie parfaitement conçu
2. Deux véritables cabines arrières
3. Une cuisine sans concession
4. La lumière crée l'ambiance

## ÜBERRASCHEND VIEL PLATZ

1. Lebensraum perfekt gestaltet
2. Zwei echte Achterkammern
3. Kompromisslos: die Pantry
4. Licht schafft Atmosphäre

## LO SPAZIO CHE NON TI ASPETTI

1. Perfetta abitabilità
2. Spazio per due nelle cabine di poppa
3. Dispensa senza compromessi
4. Luce che crea atmosfera





2 The double cabins are found left and right of the staircase.



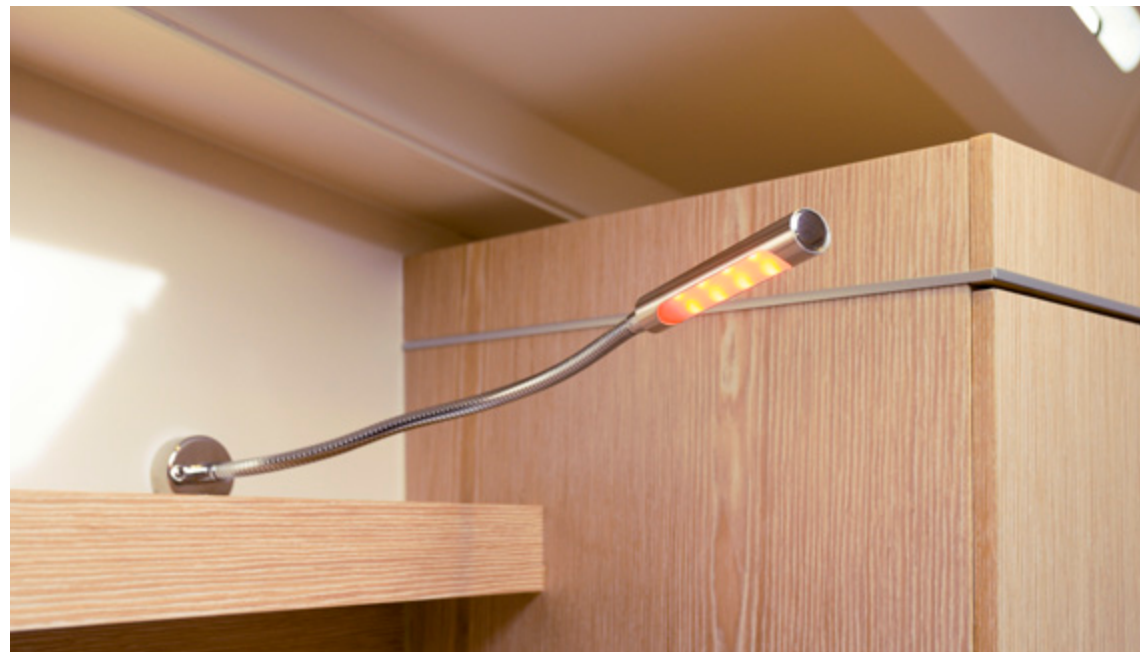
3 Galley with twin burner gas stove, double sink and 130-litre fridge.



4 A refined atmosphere: Italian oak-style furniture, a noce nero floor and just the right lighting.



1 Forward double cabin (headroom 1,90 m) with big lockers.



2 Lighting creates an ambience: adjustable reading lamps, shelving, warm wood panelling.



3 Two similar aft cabins with double berth (200 x 150 cm).





### YOU'LL SLEEP WELL HERE

1. Well-lit double cabins in the bow
2. Perfectly illuminated
3. One aft cabin, or two
4. Owner's berth at the front

### AQUÍ DORMIRÁ BIEN

1. Luminoso camarote doble en proa
2. Perfectamente iluminado
3. Un camarote de popa, o dos
4. El camarote de armador se encuentra delante

### VOUS DORMIREZ BIEN ICI

1. Généreux lit double dans la cabine avant
2. Parfaitement éclairé
3. Une cabine arrière, ou deux
4. Cabine propriétaire à l'avant

### HIER SCHLAFEN SIE GUT

1. Helle Doppelkammer im Vorschiff
2. Perfekt ausgeleuchtet
3. Eine Achterkammer, oder zwei
4. Die Eignerkoje ist vorn

### SOGNI D'ORO

1. Luminosa cabina matrimoniale a prua
2. Illuminazione perfetta
3. Una o due cabine a poppa
4. Armatoriale a prua

## SIZE ON SHOW

1. Gently sloping companionway
2. Stylish washbasin
3. Spacious head with shower

## AQUÍ MOSTRAMOS GRANDEZA

1. Una entrada con ángulo plano
2. Un lavabo con estilo
3. Baño grande con ducha

## GÉNÉREUSEMENT ÉTUDIÉ

1. La descente en pente douce
2. Lavabo élégant
3. Cabinet de toilette spacieux avec douche

## HIER ZEIGEN WIR GRÖSSE

1. Niedergang mit flachem Winkel
2. Waschtisch mit Stil
3. Große Nasszelle mit Dusche

## ECCO COSA CI RENDE UNICI

1. Scala di ingresso non ripida
2. Elegante lavabo
3. Bagno spazioso con doccia





2

Modern designed and practical accessories.



3

Everything you could expect, including a bathroom (193 cm headroom) with storage space and shower.

ALL NECESSARY BASIC INFORMATION  
FOR THE HELMSMAN TO NAVIGATE  
EASY AND SAFELY



SIMRAD NSS 7 touch screen with GPS chart plotter  
at cockpit table, incl. plotter rack



SIMRAD IS40 Multifunction colour display  
in cockpit incl. windtransducer

3 Years  
SIMRAD  
world wide  
on board  
guarantee

UPGRADE FOR EASIER SAILING:  
NAVIGATION INSTRUMENTS WITH EXCEEDED  
8-SERIES TOUCH SCREEN PLOTTER AND AUTOPILOT



SIMRAD NSS 8 touch screen with GPS chart plotter  
at cockpit table, incl. plotter rack



SIMRAD IS40 Multifunction colour display  
in cockpit incl. windtransducer



SIMRAD Autopilot and controller  
and Fluxgate Compass FC40

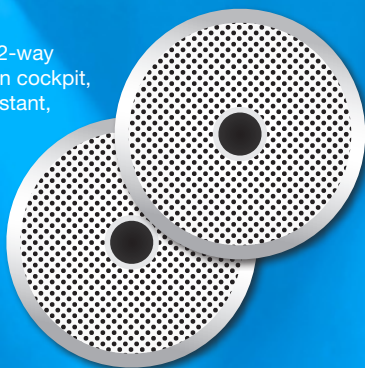
Navigation package base

Navigation package plus

TRUE MARINE - DESIGN AND TECHNOLOGY FOR BOATS!



High-end 2-way speakers in cockpit, shock resistant, watertight



REMOTE CONTROL

- Watertight control of all functions in cockpit
- Control of iPod/iPhone music library
- Display of speed, depth, wind and GPS via NMEA 2000 interface



DOCKING STATION

- USB to play for MP3 files
- iPod/iPhone



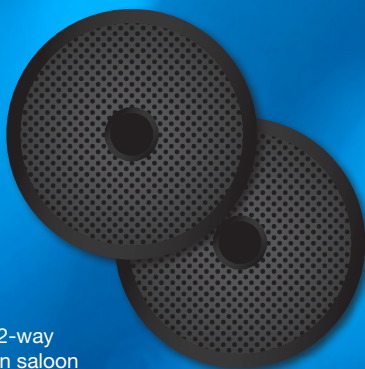
FUSION MS-AV700

- Multifunction device: Radio (AM/FM), CD/DVD Player and VHF (listening), USB
- Intuitive and simply usability
- Watertight and saltwater resistant
- Control of iPod/iPhone music library
- Speakers in cockpit/saloon separately controllable



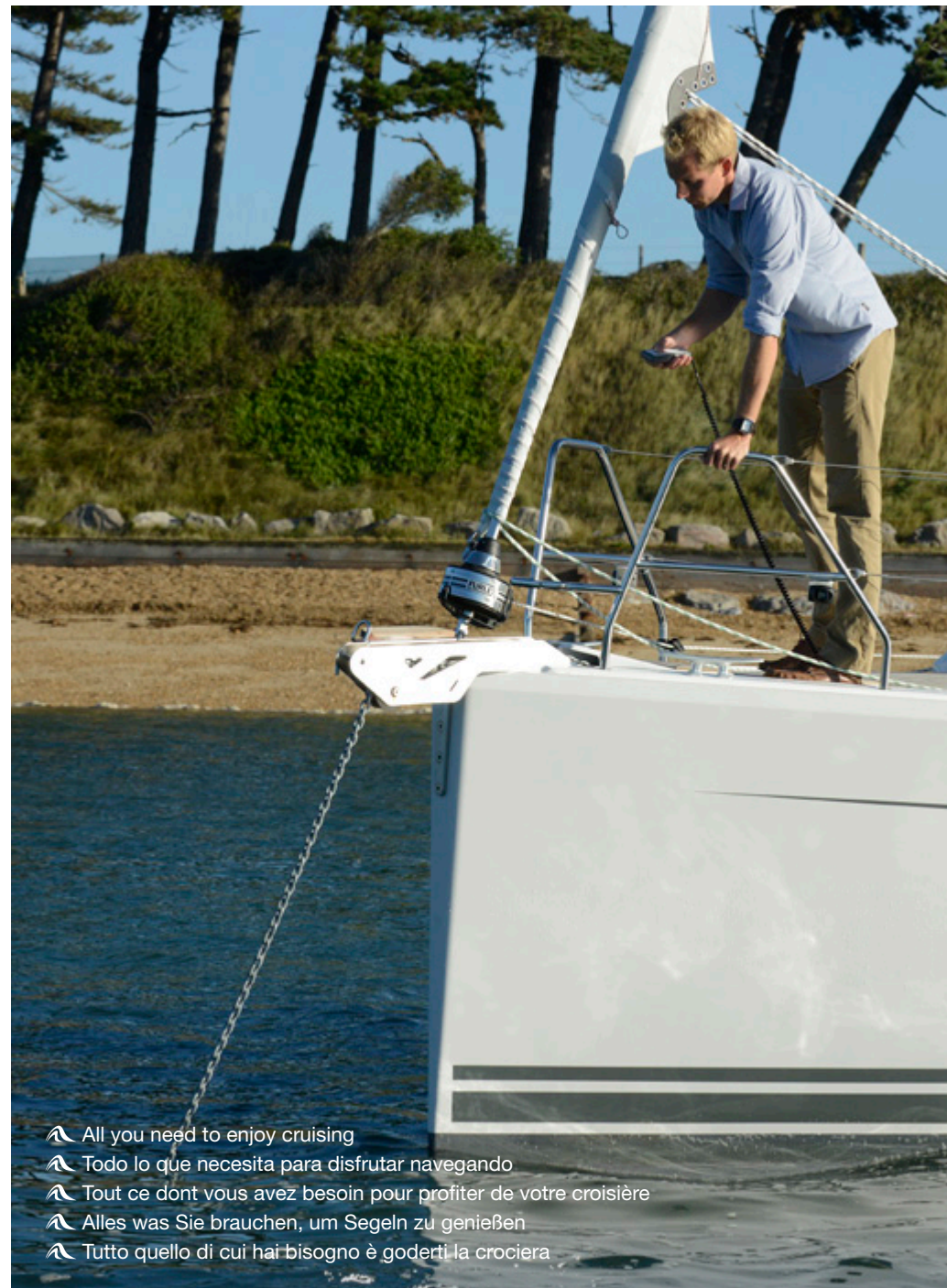
WIFI ROUTER

- iPhone/iPad/Tablet PC as second plotter device (App needed)
- Use your iPhone/iPad/android as remote control (App needed)
- Wireless connectivity on board



High-end 2-way speakers in saloon

# Entertainment package plus



- ☞ All you need to enjoy cruising
- ☞ Todo lo que necesita para disfrutar navegando
- ☞ Tout ce dont vous avez besoin pour profiter de votre croisière
- ☞ Alles was Sie brauchen, um Segeln zu genießen
- ☞ Tutto quello di cui hai bisogno è goderti la crociera

# Cruising package



- ⌈ All you need to relax on board
- ⌈ Todo lo que necesita para relajarse a bordo
- ⌈ Tout ce dont vous avez besoin pour vous relaxer à bord
- ⌈ Alles was Sie brauchen, um an Bord zu entspannen
- ⌈ Tutto quello di cui hai bisogno è rilassarti a bordo

## Comfort package



- ⌈ All you need to cruise fast
- ⌈ Todo lo que necesita para navegar a toda vela
- ⌈ Tout ce dont vous avez besoin pour aller plus vite
- ⌈ Alles was Sie brauchen, um schnell zu segeln
- ⌈ Tutto quello di cui hai bisogno è velocità a vela

## Performance package

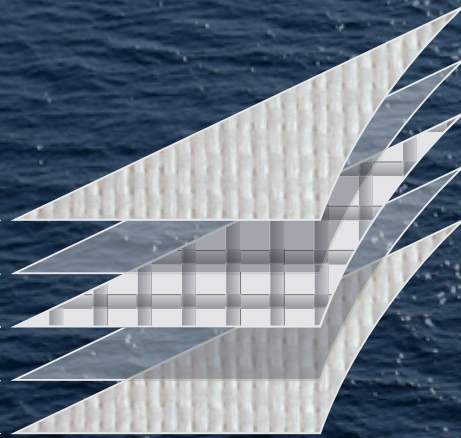
# 5 LAYER HIGH-END-PERFORMANCE TRI-RADIAL-SAILS DESIGNED BY JESPER BANK

- ⤴ Increased dimensional stability for high-end-performance
- ⤴ Maximum durability for ambitious cruising
- ⤴ Exclusive Red Seam Design by Jesper Bank for HANSE



## ELVSTRØM FAST CRUISING LAMINATE SAILS

- 1 Taffeta:** Light woven fabric for shock reduction and UV protection .....
- 2 Film:** Double-layer for improved grip .....
- 3 Grid fabric:** For high strength and maximum stability .....
- 4 Film:** Double-layer for improved grip .....
- 5 Taffeta:** Light woven fabric for shock reduction and UV protection .....



Jesper Bank, two-time Olympic gold medalist, America's Cup skipper and multiple World and European Champion has developed these one-of-a kind laminate sails for HANSE.

Elvstrøm innovation: FCL – Fast Cruising Laminate sails

## ORIGINAL ACCESSORIES

The standard design of the HANSE 345 is, of course, ready to sail and is well equipped for your next adventure. But if you want to give your yacht a particular charm and quality, original HANSE optional accessories are ideal.

## ACCESORIOS ORIGINALES

Naturalmente el HANSE 345 con su equipamiento estándar ya tiene el velamen completo y está bien equipado para la gran travesía. Pero con los accesorios originales de HANSE le da a su yate un resplandor y calidad especiales.

## PERSONNALISEZ VOTRE BATEAU

Bien équipé en standard le HANSE 345 peut cependant recevoir des équipements complémentaires afin de personnaliser votre bateau selon vos désirs et vos besoins.

## ORIGINAL ZUBEHÖR

Natürlich ist die HANSE 345 in der Standard-ausrüstung bereits segelklar und gut gerüstet für die große Reise. Aber mit HANSE-Original-Sonderzubehör verleihen Sie ihrer Yacht eine besondere Ausstrahlung und Qualität.

## ACCESSORI ORIGINALI

Naturalmente anche con la dotazione di base l'HANSE 345 è pronto per partire per lunghe navigazioni. Tuttavia con gli accessori speciali originali HANSE potete aggiungere personalità e qualità alla vostra barca.



Lazy bag and lazy jacks with HANSE logo (colour selection)



Steering wheels (900 mm), Y spoke design, GRP-composite, colour black



Easy to open guard rail exit on both sides



Car slide system with mast track for mainsail



Lewmar 40 EST EVO electric primary winches



Genoa tracks with pin stop cars for large 105 % Genoa



Solid teak rub rail hull protection



Two blade folding propeller



Teak on helm seats, benches and floor in cockpit





Sprayhood with stainless steel frame and windows



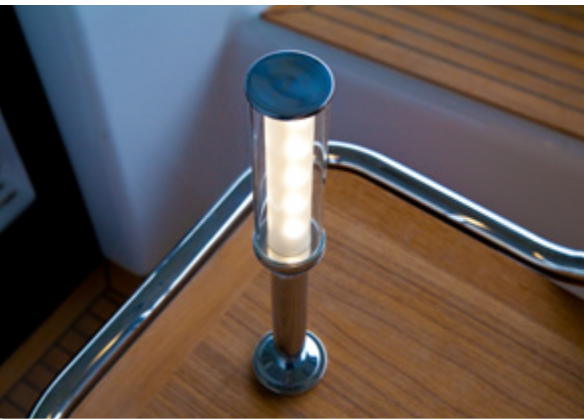
Weatherproof and comfortable cockpit cushions



Classic designed luxury teak deck



Bathing platform covered with teak and swimming ladder



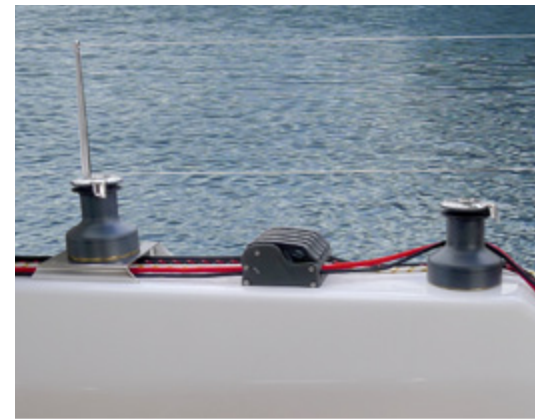
Removable lamp for cockpit table



Anchor windlass, electrical with remote control



Cockpit canopy with removable stainless steel frame (colour selection)



Manual LEWMAR 40 ST EVO secondary winches



Shallow draft L-shaped keel, cast iron, 1.55 m draft



Folding GRP gangway (2,20 m) with stowing bag



Simrad NSS8 touchscreen GPS chart plotter at cockpit table



L-settee with sliding double berth and extra mattresses



YOUR HANSE 345 WILL BE BUILT IN THE MOST STATE-OF-THE-ART  
SERIES PRODUCTION SHIPYARD IN THE WORLD



 OUR PEOPLE ARE PASSIONATE ABOUT YACHT BUILDING

1. People are at the heart of HANSE
2. Wood – the soul of a yacht
3. Line production – precise and effective
4. Controlled quality

 CONTRUCCIÓN DE YATES CON PASIÓN

1. En HANSE se tiene en cuenta a la persona
2. La madera, el alma de un yate
3. Fabricación en cadena, con precisión y eficacia
4. Calidad controlada

 CONSTRUIRE DES BATEAUX AVEC PASSION

1. Chez HANSE chaque individu détient un savoir faire
2. Le bois est l'âme de votre bateau
3. La fabrication est précise et efficace
4. La qualité est contrôlée

 YACHTBAU MIT LEIDENSCHAFT

1. Bei HANSE zählt der Mensch
2. Holz, die Seele einer Yacht
3. Bandfertigung, präzise und effektiv
4. Kontrollierte Qualität

 COSTRUIAMO YACHT CON PASSIONE

1. Per HANSE le persone contano
2. Il legno, l'anima di uno yacht
3. Produzione in serie, precisa ed efficiente
4. Qualità controllata





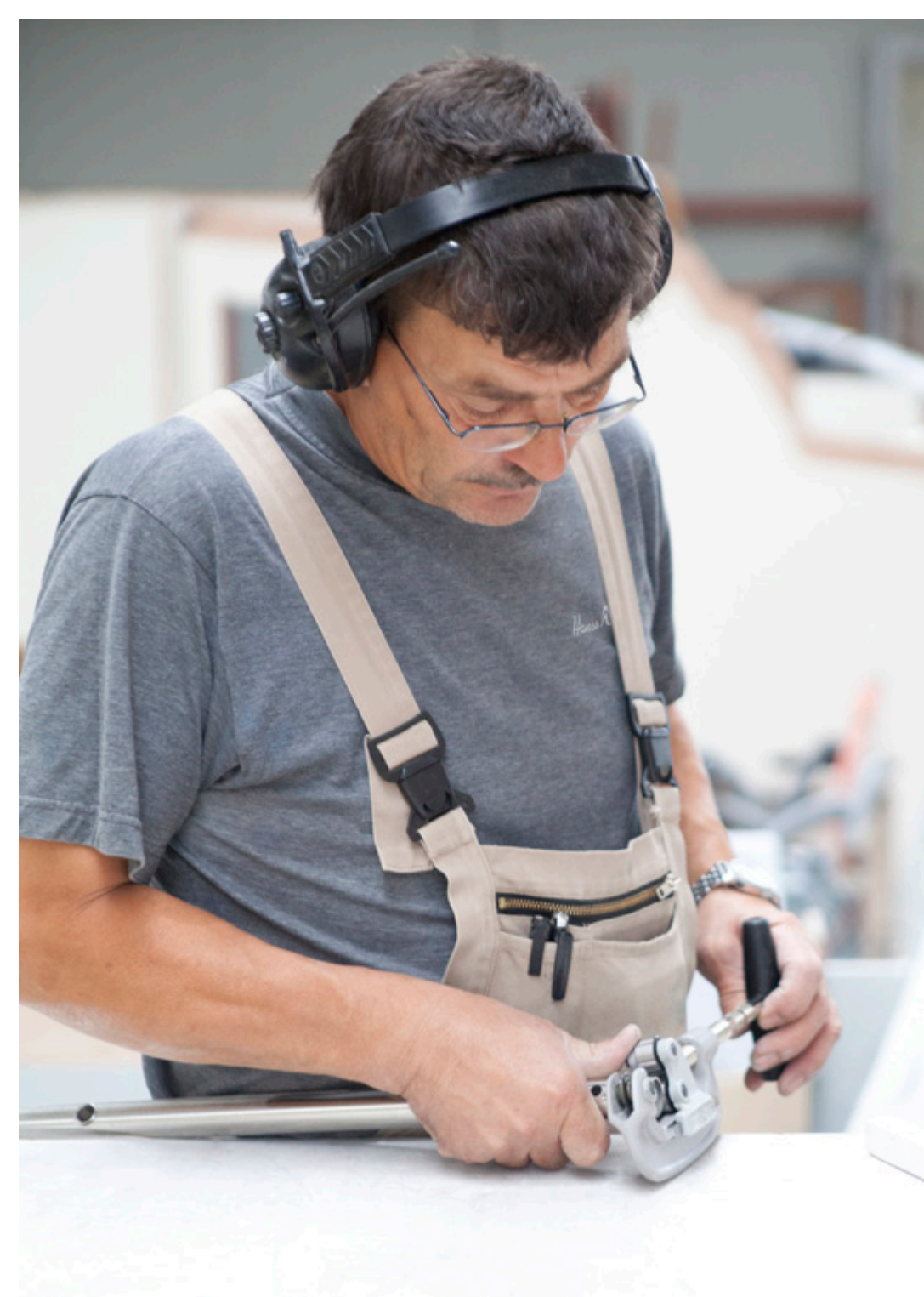
2 Carefully selected solid timbers – such as American cherry – give the HANSE 345 its unique charm.



3 Series production of yachts on assembly lines with calculated cycle times - good value with high quality.



4 Your HANSE 345 will not set sail without being given the all-clear. Quality controllers have the final say.



1 Despite the utmost precision, sometimes a person has to take charge.



2 A puzzle with many pieces. The HANSE 345 was developed and engineered with millimeter precision.



3 CE-certificate by GL. The Germanischer Lloyd is setting highest demands in boatbuilding worldwide.



## LEADING EDGE TECHNOLOGY

1. Highly trained specialists take control
2. The HANSE 345 takes shape on screen
3. CE certification from Germanischer Lloyd
4. Furniture construction by hand and machine

## ALTA TECNOLOGÍA Y SENSIBILIDAD

1. La persona tiene el control
2. El HANSE 345 nace en la pantalla del ordenador
3. Certificación CE decalidad Germanischer Lloyd
4. Muebles hechos a mano y a máquina

## HIGH TECH ET SENSATIONS

1. Une fabrication cousue main
2. Une conception assistée par ordinateur
3. Une Certification CE reconnue par Germanischer Lloyd
4. Un outillage High-Tech

## HIGH TECH UND GEFÜHL

1. Der Mensch hat die Kontrolle
2. Die HANSE 345 entsteht am Bildschirm
3. CE Zertifizierung vom Germanischen Lloyd
4. Möbelbau mit Hand und Maschine

## HIGH-TECH E SENSIBILITÀ

1. L'uomo ha il pieno controllo
2. HANSE 345 nasce sullo schermo
3. Certificazione CE rilasciata da Germanischer Lloyd
4. Mobili realizzati a mano e con macchinari







“THE TRUE PEACE OF GOD  
BEGINS AT ANY POINT 1,000 MILES  
FROM THE NEAREST LAND.”

(Joseph Conrad, novelist (1857 – 1924))



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Illustrations may not correspond with current versions. Subject to alterations in design and equipment without notice and errors excepted.

CIB345/B/1012